

## INDUSTRY

# NTC Logistics to raise ₹1,000 crore

**N Anand**

CHENNAI, JULY 28, 2018 21:03 IST

UPDATED: JULY 28, 2018 21:16 IST

## Funds will be used for expansion, acquisitions, says chairman Chandramohan

NTC Logistics India (P) Ltd. is in the process of raising ₹1,000 crore to meet the requirements of its expansion plans, said a top official.

“Our vision is to more than double the group’s turnover from the present ₹750 crore to ₹2,000 crore by 2020,” said K. Chandramohan, chairman and managing director, NTC Logistics India (P) Ltd.

“For this, we need to invest at least ₹1,000 crore over the next two years.”

The firm provides integrated end-to-end logistics solutions in the areas of renewable energy, project logistics, freight forwarding and contract logistics. On Friday, NTC said it was the first Indian logistics firm to import tower lift adapter to easily transport over dimensional cargoes (ODC).

# THE HINDU

To meet the expansion cost, the promoters had initiated talks with a few firms in the industry to rope them in as a strategic or equity partners.

Some Japanese firms had already evinced keen interest to partner NTC Logistics, he said.

Mentioning they were not going in for bank loans, he said: “we will seek the help of few players in strategic fields, for which, we are ready to dilute 49% of our stake. Besides, we are also planning to acquire a few firms in freight forwarding and contract logistics.”

Raajasundaram, joint managing director, NTC Logistics said that going forward the firm would focus primarily on three sectors – freight forwarding, contract logistics (4PL logistics) and warehousing. “We started as a transport contractor during 1997. Today, we have made a mark in freight forwarding.

“It is still in a nascent stage in India. We have also started offering our services in Singapore, Hong Kong and Malaysia. Our next step is to enter the U.S. and Europe Union.

“We are looking for a joint venture partner in these regions or acquire a firm,” said Mr. Raajasundaram.

## Due diligence

In the case of contract logistics, he said they had carried out due diligence to acquire an Indian firm, the details of which would be made public soon. This would be followed by the acquisition of firms in Asia and the U.S.

According to Mr. Raajasundaram, the firm is planning to expand its warehousing capacity from 5 lakh square feet to 60 lakh square feet in 12 States.



Printable version | Aug 4, 2018 10:00:08 AM |

<https://www.thehindu.com/business/Industry/ntc-logistics-to-raise-1000-crore/article24542218.ece>

© The Hindu